



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 29, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$130,604	40
Platinum Producers (\$30,000 - \$50,000)			
AmeriLife		\$36,041	21
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$34,700	10
Shackelford, Edward L.	The Assurance Group, Inc.	\$31,215	10
Barta, Devin M.	Barta Insurance Agency	\$30,972	6
Lemar, Mike	Sunshine State Agency	\$30,311	15
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$26,340	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$25,983	9
Hatton, Catherine E.	Long Island Insurance Solutions	\$24,860	17
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$19,152	3
Abadjian, Pierre	Abadjian Insurance Group	\$18,058	4
Rosati, Lisa	Rosati Insurance Agency	\$15,669	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$14,123	1
Clark, John W.	Senior Solutions Insurance Agency	\$12,849	10
Futurity First Insurance Group, Inc.		\$12,659	1
Maisonet, Joseph	Maisonet Insurance Agency	\$12,396	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$11,948	2
Olguin, Loren A.	Olguin Insurance Agency	\$11,424	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$10,284	3
Silver Producers (\$5,000 - \$10,000)			
Wroblewski, Robert M.	SOS Insurance Group	\$9,600	3
Cohen, Sheila G.	Cohen Insurance Agency	\$9,516	1
Alan, Stuart	Senior Care Insurance Center	\$8,867	1
American Eagle Consultants, Inc.		\$8,554	3
Schwartz, Scott J.	Insurance Protection Services	\$8,532	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,108	11
Stith & Assoc Health Ins Agency, Inc.		\$7,560	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,391	2
Lobdell, Deborah H.	Lobdell Insurance Agency	\$7,320	2
Patterson, Adam D.	Patterson Insurance Agency	\$6,120	2
Centerstone Insurance & Financial Svcs.		\$5,687	3
Birchard, Natalie K.	Birchard Insurance Agency	\$5,472	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,411	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$5,255	2
Maisto, Stephen	Senior Health Solutions	\$5,208	4



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Bronze Producers (\$2,500 - \$5,000)

ERIN Marketing, Inc.		\$4,632	2
Professional Group Plans, Inc.		\$4,504	1
Safe Path Benefits, Inc.		\$4,460	3
Kieta, Richard B.	Kieta Insurance Agency	\$4,320	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$4,187	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$4,128	1
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,123	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$3,924	1
Omer, Shamseldin	Omer Insurance Agency	\$3,768	1
Katlin, Andrew	Katlin Insurance Agency	\$3,565	1
Forkman, Elaine T.	R & E Marketing Assoc., Inc.	\$3,359	1
Benaim, Eduardo	Benaim Insurance Agency	\$3,276	1
Cancio, Maria	Cancio Insurance Agency	\$3,276	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,276	1
Holstein, Gerald K.	Holstein Insurance Agency	\$3,276	1
Rapini, Duane M.	Rapini Insurance Agency	\$3,276	1
Savage, Gina	Savage Insurance Agency	\$3,276	1
Moriarity, Robert J.	Moriarity Insurance Agency	\$3,228	1
Dyess, William R.	Dyess Insurance Agency	\$3,191	1
Your Health Insurance Agency, Inc.		\$3,120	2
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,108	2
Valery, Albert L.	Valery Insurance Agency	\$3,108	1
Iwill Advisors, Inc.		\$3,107	1
Calabrese, Dan	Calabrese Insurance Agency	\$3,084	1
Empower Brokerage, Inc.		\$3,084	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$2,976	2
Landis, Mark S.	Metro Insurance & Financial Services	\$2,964	2
Kelly, Robert J.P.	Kelly Insurance Agency	\$2,928	1
Hale, Darwin	Hale Insurance Agency	\$2,844	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$2,844	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$2,784	1
Rushing, Robbie D.	Rushing Insurance Agency	\$2,735	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$2,688	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$2,616	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 29, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Sachs, Kerry	\$14,280	Ahlbum, Tim	\$11,244
Sheldon, Paul, CLU, ChFC	\$14,123	Edwards, Jackson IV	\$10,524
Kempler, Gary S.	\$12,659	Stevens, Ray	\$10,029

Silver Producers (\$5,000 - \$10,000)

Ahlbum, Jon	\$9,756	Payant, Thomas A.	\$6,984
Barta, Devin M.	\$9,576	Abadjian, Pierre	\$6,888
Cohen, Sheila G.	\$9,516	Simon, Julie	\$6,840
Spizzuco, Samuel	\$9,396	Bahlkow, Valerie J.	\$6,720
Rosati, Lisa	\$9,033	Goldenberg, Karen S.	\$6,408
Minervini, Debra A.	\$8,867	Olguin, Loren A.	\$5,736
Saylor, Dexter R.	\$8,796	Hargis, Mark D.	\$5,688
Schwartz, Scott J.	\$8,532	Borosak, William J. Jr.	\$5,663
Stith, Sheila D.	\$7,560	Vickers, Jordan	\$5,304
Rush, Francine	\$7,356	Ottovegio, Xiomara	\$5,280
Juzwa, Michael	\$7,332	Ranney, Eugene	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Lauer, Deborah	\$4,692	Kaplowitz, Barbara	\$3,084
Lawrence, Kevin	\$4,504	Slaughter, William	\$3,084
Schlossberg, Michael J.	\$4,332	Jaffe, Joseph A.	\$3,024
Kieta, Richard B.	\$4,320	Mankiewicz, Joshua	\$3,024
Dibisceglie, Darrin J.	\$4,224	Wright, Keith A.	\$3,012
Lissarague, Vidal	\$4,187	Galkin, Barry A.	\$2,972
Rutstein, Michael W.	\$4,128	Cooper, Natalie L.	\$2,964
Lombardo, June C.	\$4,104	Kelly, Robert J.	\$2,928
Cohen, Judith A.	\$3,948	Douglas, Bonnie R.	\$2,927
Kornbluh, Gary N.	\$3,948	Freifeld, Mitchell S.	\$2,927
Macht, Richard	\$3,948	Handal, Charles J.	\$2,856
Abbatiello, Vincent	\$3,924	Aarons, Neill	\$2,844
Omer, Shamseldin	\$3,768	Burke, April L.	\$2,844
Graham, Christopher N., CLU	\$3,731	Dega, Brigett L.	\$2,844
Shaw, Martin L. III	\$3,647	Gorden, Renee G.	\$2,844
Glickman, Abraham	\$3,565	Gordon, Aaron	\$2,844
Green, Charles L.	\$3,564	Gottshaw, Carlo	\$2,844
Stolack, Mitchell	\$3,552	Hall, James T.	\$2,844
Kingsley, Beverly J.	\$3,540	Hendrickson, Drew	\$2,844
Forhman, Elaine T.	\$3,359	Kasabov, David	\$2,844
Jacobson, Sandy A.	\$3,359	Needleman, Steven M.	\$2,844
Finkelstein, Sara	\$3,276	Sakharoff, Richard D.	\$2,844
Golden, Michael N.	\$3,276	Waxman, Richard S.	\$2,844
Holstein, Gerald K.	\$3,276	Zeller, Margaret	\$2,844
Lagamma, Vincent J.	\$3,276	Gratzon, Peter	\$2,808
Pala, John P.	\$3,276	Higgins, Suzanne M.	\$2,784
Patterson, Adam D.	\$3,276	Borjas, Israel	\$2,771
Rudd, Henry	\$3,276	Rushing, Robbie D.	\$2,735
Szarf, Rosa	\$3,276	Stevens, Carl R.	\$2,688
Ziadeh, Abedel N.	\$3,276	Wiedersum, Bryan F.	\$2,688
Moriarity, Robert J.	\$3,228	Brown, Christopher	\$2,676
Franco, Kim	\$3,191	Constantinoff, Karen	\$2,676
Becker, Gary S.	\$3,108	Lemar, Fred W. Jr.	\$2,676
Dewalt, Geri B.	\$3,108	McKnight, Robert J.	\$2,676
Willis, Rochelle	\$3,108	Manduca-Molina, Dawnmarie	\$2,616
Clatsoff, Deborah A.	\$3,107	Landis, Mark S.	\$2,604
Calabrese, Dan	\$3,084	Cochran, John T.	\$2,520